



Trading Pit

- Our experiment is a trading pit – Like NYSE or Chicago Mercantile
- You are permitted to call out, yell, and generally work to draw attention to yourself
- There is no market organization

Instructions

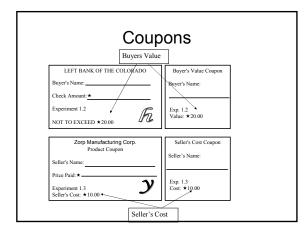
- There are four rounds.
- Do NOT trade coupons except for the current round.
- You do not *have* to trade. Sometimes the best action is to wait until you have a better value or cost.
- · In each round, you may make only one transaction.
- For a transaction to be recorded, you must be standing in line in front of the Market Manager when the whistle blows (5 minutes). One minute warning will be given.
- Give your completed transaction report to the manager

Record Keeping

- Transactions not recorded by market manager are invalid
- Incomplete coupons are invalid
- Buyer will give their check coupon to the seller
- Sellers give their product coupon to buyer
- Both should record the price

Incentives

- You will participate in a tournament for 1% of grade
- Your share is $\frac{Your \ Earnings}{Class \ Earnings}$
- Like life, there is luck involved
- Buyer earnings are value minus price
- · Seller earnings are price minus cost





Transaction Report

Transaction Report Experiment: 1.1 Group: <u>NA</u>

Buyer's Name: Write Clearly!
Seller's Name:

Buyer Value: ★ _____ Seller Cost: ★ _____ Price: ★ ____